



April 12, 2014

An Open Letter to My Favorite Realtor Jessie Barrett:

Dear Jessie:

In the late months of 2011, we listed our family home with you. That period, as you well know, came during the devastating real estate downturn. We had little reason to expect a favorable outcome until we met you.

Your positive, energetic, and innovative approach lifted our spirits (and our expectations) and we were not disappointed. I'm not sure what magic you used, but you found a qualified buyer at precisely the right time and closed the deal for us.

If you were a pro golfer, you'd be consistently shooting under par; a major league baseball player, you'd be hitting them out of the park. I don't know whether there is a Realtor Hall of Fame, but if one exists, you are a solid candidate for induction.

Thank you for your great services.

James E. Cadle